L Number	Hits	Search Text	DB	Time stamp
1	2970	(709/220,223,226,250).CCLS.	USPAT	2004/01/07 13:16
2	0	("1ANDgateway$1").PN.	USPAT	2004/01/07 13:16
3	710	((709/220,223,226,250).CCLS.) and gateway$1	USPAT	2004/01/07 13:29
4	6	(((709/220,223,226,250).CCLS.) and gateway$1) and (business ADJ support)	USPAT	2004/01/07 13:44
5	170	(((709/220,223,226,250).CCLS.) and gateway$1) and (sales or campaign$3 or market$3)	USPAT	2004/01/07 13:45
6	59	(((709/220,223,226,250).CCLS.) and gateway$1) and (campaign$3 or marketing)	USPAT	2004/01/07 14:09
7	2	fujitsu and (business ADJ support)	USPAT	2004/01/07 14:09
8	7	fujitsu and (business ADJ support)	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB	2004/01/07 14:11
9	540	fujitsu and gateway$1	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB	2004/01/07 14:11

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www.fujitsu.com/casestudies/XML_syscon.html - 28k - Cached - Similar pages

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... **Fujitsu's** Operational **Support Systems** (OSS) Technologies group is an ... and non-Carrier
communications **systems**, including: ... are a cornerstone of today's **business**. ...
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e-**Business** Solutions > **Fujitsu** gets top rating for OFLC e-**system ...**
The OFLC asked **Fujitsu** to analyse its **business** and recommend an electronic solution
to allow ... The result is **Business** Operations **Support System** (BOSS ...
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Fujitsu Systems Business Joins Check Point Software's Certified ...
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... a "one-stop shop" for multivendor hardware and software IT infrastructure maintenance
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caribbean.fujitsu.com/services/ Svcs/ManagedSvcs/SystSupport/ - 18k - Cached - Similar pages

News > Press Releases > EPCOR RACE **system - FUJITSU** Canada
... core assets it acquired in a **business** transaction. ... of unifying the two customer **support**
systems to deliver ... to EPCOR's high-performance RACE **system**," said Mark ...
ca.fujitsu.com/en/news/PR/Bwwvq0AvMz.html - 20k - Cached - Similar pages

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support, Fujitsu also offer its ... on a dedicated or shared **system** based on ...
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... **Fujitsu** can relieve this burden by delivering practical ... which are tailor made to
suit your **business**. ... for every aspect of **system support**, including: -: Software ...
ie.fujitsu.com/web/ui_fj_ie_2002/services/infmanagement/ hardwaresupport/systemsupportAmdahl/ - 22k - Cached - Similar pages

Your SELECT statement is:
    s (business()support()system? ?) and fujitsu

          Items   File
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             2   15: ABI/Inform(R)_1971-2004/Jan 07
Processing
             7   16: Gale Group PROMT(R)_1990-2004/Jan 07
Processing
             8   20: Dialog Global Reporter_1997-2004/Jan 07
       Examined 50 files
             2   94: JICST-EPlus_1985-2004/Dec W4
       Examined 100 files
Processing
            11   148: Gale Group Trade & Industry DB_1976-2004/Jan 07
       Examined 150 files
       Examined 200 files
       Examined 250 files
       Examined 300 files
             8   512: ESPICOM Telecom./Power Rpts_2003/Dec
       Examined 350 files
             1   553: Wilson Bus. Abs. FullText_1982-2003/Nov
       Examined 400 files
             9   610: Business Wire_1999-2004/Jan 07
             1   613: PR Newswire_1999-2004/Jan 07
             1   619: Asia Intelligence Wire_1995-2004/Jan 06
             8   621: Gale Group New Prod.Annou.(R)_1985-2004/Jan 07
             2   636: Gale Group Newsletter DB(TM)_1987-2004/Jan 07
             1   647: CMP Computer Fulltext_1988-2004/Dec W4
             8   649: Gale Group Newswire ASAP(TM)_2004/Dec 30
Processing
       Examined 450 files
       Examined 500 files
             1   750: Emerging Mkts & Middle East News_1995-2004/Jan 07
             1   761: Datamonitor Market Res._1992-2003/Dec
             1   781: ProQuest Newsstand_1998-2004/Jan 07
             1   810: Business Wire_1986-1999/Feb 28
       Examined 550 files
             2   992: NewsRoom Current_2003/Sep 30
             9   993: NewsRoom 2002
             1   994: NewsRoom 2001
             1   995: NewsRoom 2000

    22 files have one or more items; file list includes 555 files.

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Set      Items    Description
S1          86    (BUSINESS()SUPPORT()SYSTEM? ?) AND FUJITSU
S2          46    RD (unique items)
S3          11    S2 AND PY<=1998
File  15:ABI/Inform(R) 1971-2004/Jan 07
          (c) 2004 ProQuest Info&Learning
File  16:Gale Group PROMT(R) 1990-2004/Jan 07
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File  20:Dialog Global Reporter 1997-2004/Jan 07
          (c) 2004 The Dialog Corp.
File  94:JICST-EPlus 1985-2004/Dec W4
          (c)2004 Japan Science and Tech Corp(JST)
File 148:Gale Group Trade & Industry DB 1976-2004/Jan 07
          (c)2004 The Gale Group
File 512:ESPICOM Telecom./Power Rpts 2003/Dec
          (c) 2003 ESPICOM Bus. Int. Ltd.
File 553:Wilson Bus. Abs. FullText 1982-2003/Nov
          (c) 2003 The HW Wilson Co
File 610:Business Wire 1999-2004/Jan 07
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          (c) 2004 Fin. Times Ltd
File 621:Gale Group New Prod.Annou.(R) 1985-2004/Jan 07
          (c) 2004 The Gale Group
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File 647:CMP  Computer Fulltext 1988-2004/Dec W4
          (c) 2004 CMP Media, LLC
File 649:Gale Group Newswire ASAP(TM) 2004/Dec 30
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File 750:Emerging Mkts & Middle East News 1995-2004/Jan 07
          (c) 2004Dialog Corp.
File 761:Datamonitor Market Res. 1992-2003/Dec
          (c) 2003 Datamonitor
File 781:ProQuest Newsstand 1998-2004/Jan 07
          (c) 2004 ProQuest Info&Learning
File 810:Business Wire 1986-1999/Feb 28
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          (c) 2003 The Dialog Corporation
File 993:NewsRoom 2002
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File 994:NewsRoom 2001
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01344301   Supplier Number: 41588459   (THIS IS THE FULLTEXT)
THE STOCK ALSO RISES
InformationWeek, p36
Oct 1, 1990
ISSN: 8750-6874
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; General Trade
Word Count: 1329
TEXT:
Nikko Securities bids sayonara to traditional methods, invests in trading
technology

During the recent years of Japan's economic boom, the country's
financial institutions have become world leaders. In particular, the
banking industry's clout has been aided by the phenomenal growth of Japan's
financial assets, the introduction of futures and options exchanges, and a
soaring stock market, which despite its 40% drop this year, is still the
world's most highly capitalized, surpassing all U.S. exchanges put
together.

This boom, along with the process of financial deregulation in Japan,
is prodding Japanese financial institutions to a higher level of
competition than ever before.

Nikko Securities Co., one of Japan's so-called Big Four investment
firms along with Nomura Securities Co., Daiwa Securities Co., and Yamaichi
Securities Co., has sought to gain its edge though technology. Three years
ago, the firm set out to establish a new corporate entity it named
Investment Technology. Dubbed IT, Nikko's effort combines advanced market
knowledge with the deployment of information technology to capitalize on
that expertise in both brokerage and investment management activities. The
firm now believes its financial technology is a good three years ahead of
the local competition.

Two initiatives have helped Nikko achieve this lead: Joint ventures
with U.S. firms renowned for their pioneering use of computers in finance
have helped Nikko quickly come up to speed on advanced trading and
investment techniques; and a brand new trading floor in Tokyo, equipped
with the latest in trading technology, will allow Nikko to implement them.
The firm's trading floor in New York is also being updated.

Supporting such projects is the Nikko Systems Center in Tokyo, which
serves the firm's data processing needs, develops technology, and markets
business   support   systems to other securities houses. Most recently,
the Center has focused on developing systems for trading futures and
options, including some based on artificial intelligence and neural
networks. Futures markets in Japan opened only three years ago, while
options markets opened a year later, but the firm already uses AI to
customize securities portfolios for individual investors.

Nikko's progress hasn't come cheap. The firm funds new DP and
communications projects generously, reportedly budgeting nearly $800
million for systems development in 1989 alone.

Nikko executives are quick to credit their U.S. friends for the firm's
swift rise. "When we realized our economic success in Japan in the 1960s
and '70s, we learned a lot of (industrial) technology from the U.S. and
revised and applied it," says Takayoshi Suzuki, Nikko's manager of
investment technology and research division in Tokyo. "We thought the same
thing would happen in the financial world, and that's why we tried to find
good partners in the U.S."

Indeed, Nikko has joined forces with some of the best on the West
Coast. Five years ago, Nikko teamed up with Berkeley, Calif.-based Barra
Inc., a software consulting firm known for its financial models, to create
the Nikko/Barra Japanese Equity Risk Model, a strategy used to invest in
the Japanese market through Nikko's Topix Index Fund. The fund tracks Topix
(Tokyo Stock Price Index), a stock market index similar to the Standard &
Poor's 500. Nikko and Barra are currently working on a model for investing
in convertible bonds.

Through a joint venture with Barra called Niba, Nikko has exclusive
Japanese marketing rights to an asset management system named LOR-DAA,
developed by Los Angeles-based Leland O'Brien Rubenstein Associates Inc.

Leland O'Brien is best known for creating "portfolio insurance," a program trading strategy that uses computers to hedge underlying securities with artificially created complex option strategies. This Dynamic Asset Allocation (DAA) System automatically switches key parts of a portfolio among world markets, depending on which is most profitable.

Last year, Nikko formed a relationship with William F. Sharpe Associates in Los Altos, Calif., to develop an asset allocation model for optimal investment in different financial markets. And earlier this year, Nikko completed a joint venture with San Francisco-based Wells Fargo & Co., a pioneer in so-called passive investment management, which invests funds according to computerized strategies that follow market indexes, such as the S&P 500.

The Wells Fargo deal is perhaps Nikko's most ambitious to date. The company paid $125 million for a 50% stake in Wells Fargo Investment Advisers, which manages $70 billion for institutional investors. Wells Fargo's quantitative investment methods should give Nikko a competitive edge in Japan, where the pension fund business is opening up to securities firms this year as part of deregulation.

SOARING GROWTH

As the Tokyo Stock Market has swelled to become the world's largest, participation by institutions has grown to at least 85% of trading volume, Suzuki estimates. This institutionalization of the market has meant, he says, a "need for efficient tools to manage it." Strategies such as those used at Wells Fargo should help Nikko earn greater returns for its clients' investments. Even while the Japanese market was soaring an average 25% annually over the past five years, he adds, Japanese investors were satisfied with a 10% return because they didn't realize that sophisticated investment methods could help them earn more, Suzuki says.

However, none of this acquired market knowledge would be worth much to Nikko if the firm didn't have the nuts and bolts to deploy it. So Nikko decided two years ago to build a modern trading room in Tokyo, a project that reportedly cost more than $46 million by the time it was completed last May. Says Hiroshi Watanabe, a member of the trading room planning team and now head of Nikko's equity trading division in London: "We needed a system to handle the many new products--futures and options, program trading, hedging knowhow."

Although Sanyo Securities Co. has a larger trading room in the same city, observers say perhaps only the secretive Nomura, by far the largest of Japan's Big Four, may pass Nikko in deploying advanced trading systems. Last summer, Nomura's New York trading room was newly outfitted with TradePro, a proprietary trading system based on Morgan Stanley Group Inc.'s internally developed Taps (Trade Analysis and Processing System). And this fall, Nomura will install a brand new trading room in Tokyo.

Concedes Watanabe: "Right now, Nikko's (trading room) is the best in Japan; after the fall, Nomura will be more sophisticated."

Watanabe says Nikko replaced an "old-style hodgepodge" with an open architecture distributed processing environment. The Ethernet LAN is served by **Fujitsu** , IBM, and Digital Equipment Corp. mainframes and minicomputers, along with a **Fujitsu** supercomputer for large applications. The client machines range from 470 IBM PS/2 model 55s for the equity and bondtrading desks to 60 DECstation 3100 workstations for the futures and options traders, along with numerous workstations from Sun Microsystems Inc., Hewlett-Packard Co.'s Apollo division, and Toshiba Corp. Operating systems such as Unix, DOS, VMS, OS/2, and Nikko's proprietary systems interface in this network.

Software development tools include Lotus 1-2-3, various statistical/analytic, and conventional languages such as C. Fortran, and Pascal. A **Fujitsu** video system can access several information networks simultaneously, feeding news and market data to 250 terminals on the trading floor.

Meanwhile, Nikko's New York office has hired Davidge Data Systems Corp. of New York to write the software to implement Nikko's proprietary IT trading strategies in the U.S. markets.

In building its Tokyo trading room, Nikko was able to overcome the overriding problem that pervades information processing in Japan--its complex language. There is no single standard that has grown up to handle the peculiarities of the language, but most computer manufacturers have developed some means to deal with it. The IBM PS/2 55 used in Nikko's trading room includes a larger-than-usual keyboard with extra function

keys. The PS/2 55 can accommodate all software written for the PC line.

It is too early to tell whether Nikko's investment in IT will help it win customers at home. But one thing is certain: The firm's financial technology is now on par with any in the world.

--Ann Goodman

Your SELECT statement is:
   s (exchange()applications) and (campaign()optimizer) and py<=1998

          Items   File
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     Examined 50 files
     Examined 100 files
     Examined 150 files
     Examined 200 files
     Examined 250 files
     Examined 300 files
     Examined 350 files
     Examined 400 files
     Examined 450 files
     Examined 500 files
     Examined 550 files

No files have one or more items; file list includes 555 files.
One or more terms were invalid in 102 files.